



Trying to sell more power? We can help.

Win more
business
with the
right
questions.

Start with open-ended questions like these to help guide your customer to the conclusion that they need your help now.

- **Have you ever sold your customer power?**
If not, they are buying it elsewhere. Find out who is in charge of power.
- **How do you monitor and manage all your UPS and PDU's?**
Eaton's 3rd party capabilities enable single pane of glass monitoring.
- **Does your customer use Cisco, Citrix, Dell, HPE, NetApp, Nutanix, Scale, Synology or VMware products?**
Eaton's Intelligent Power Manager works with these different platforms to enhance their performance and automate power management.
- **Are you selling your customer anything that goes into a rack?** If so, you are changing the power requirements, we should talk.

Additional resources

-  [From edge to edge with Eaton](#) [view >](#)
-  [Powering data centered on the edge](#) [view >](#)
-  [Alliance partners](#)
Our strategic partnerships help you provide the ultimate power management solution [view >](#)
-  [Eaton Intelligence Platform](#)
The power of flexible intelligence [view >](#)

For more information, please contact:

seeaton@tdsynnex.com
tripplite@tdsynnex.com
tdsynnex@eaton.com

