



# Advance notice makes all the difference.

## Avert disasters with Power Management as a Service

If the *first* sign of trouble is a power outage, your customer isn't thoroughly protected. Proactively managing and monitoring your customers' networks enables you to remedy issues before they become potentially devastating disasters, and do so remotely. Eaton's trusted Intelligence platforms are the gift that keeps on giving, in both directions.

### Disaster deflection, remote remediation

#### Intelligent Power Manager

Ensure system uptime and data integrity by remotely monitoring, managing and controlling UPSs and other devices on the network. Through the power of automation, IPM makes tasks simpler via advanced alerts and automated resolution.

#### Visual Power Manager

An HTML5-based platform, VPM provides IT managers of data centers and distributed IT environments the tools to make data actionable through faster, scalable interpretation and analysis.

**By offering power monitoring as a paid complement to a new equipment sale, you can transform the software from a one-time license sale into recurring revenue.**

#### Increased Revenue for Partners

- ✓ Enhanced cashflow
- ✓ Credibility as an IT advisor
- ✓ Strengthened customer relationships
- ✓ Increased selling opportunities

#### Peace of Mind for Customers

- ✓ Ease of use
- ✓ Reduced downtime
- ✓ Long-haul savings
- ✓ Uninterrupted access to latest software

#### Reassurance when Remote

- ✓ Off-site but on the grid
- ✓ Centralized solution
- ✓ Minimize "surprises"
- ✓ Ensure home-based employee productivity

For questions or additional information, please contact:

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# Eaton Intelligence Platform Software Subscription Options



Use the following table to help determine which subscription options are right for you and your customers. With the exception of VPM Essential, Eaton Intelligence Platform software is also available as a perpetual license.

Product	Part Number	# of Years
<b>VPM Essential</b> is an easy-to-use, self-installable license that offers users essential power management capabilities in a simplified interface for a competitive price.	VPM-ESS-1Y	1
	VPM-ESS-2Y	2
	VPM-ESS-3Y	3
	VPM-ESS-4Y	4
	VPM-ESS-5Y	5
<b>VPM Professional</b> offers the ability to visualize infrastructures with asset management and location-based analytics to take necessary actions for continuous uptime of critical applications.	VPM-SUB-1Y	1
	VPM-SUB-2Y	2
	VPM-SUB-3Y	3
	VPM-SUB-4Y	4
	VPM-SUB-5Y	5
<b>Visual Power Manager Floor (VPMF)</b> The same as VPM, but VPMF allows you to monitor your floor mounted assets such as larger three phase UPS and PDUs inside of VPM.	VPMF-SUB-1Y	1
	VPMF-SUB-2Y	2
	VPMF-SUB-3Y	3
	VPMF-SUB-4Y	4
	VPMF-SUB-5Y	5
<b>IPM Monitor</b> offers capability to monitor UPS and rack PDU devices and the capability to send notifications when alarms and alerts are generated by the device. It also offers capability to do a basic server or PC shutdown to avoid a crash.	IPM-MON-SUB-1Y	1
	IPM-MON-SUB-2Y	2
	IPM-MON-SUB-3Y	3
	IPM-MON-SUB-4Y	4
	IPM-MON-SUB-5Y	5
<b>IPM Basic</b> offers the capability as explained in IPM Monitor and adds capability to manage host devices in a virtualized environment providing graceful shutdown to avoid crashes and to avoid data loss or corruption. It provides host power management such as shut down of all virtual machines and placing host in maintenance mode.	IPM-BASIC-SUB-1Y	1
	IPM-BASIC-SUB-2Y	2
	IPM-BASIC-SUB-3Y	3
	IPM-BASIC-SUB-4Y	4
	IPM-BASIC-SUB-5Y	5
<b>IPM Gold</b> offers capabilities in IPM Basic with the addition of cluster management, hyperconverged infrastructure management and management of individual virtual machines to avoid crashes, data loss and data corruption.	IPM-GOLD-SUB-1Y	1
	IPM-GOLD-SUB-2Y	2
	IPM-GOLD-SUB-3Y	3
	IPM-GOLD-SUB-4Y	4
	IPM-GOLD-SUB-5Y	5

To learn more, please visit:  
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