



Healthcare's embrace of technology presents new power opportunities - don't miss out!

As the medical industry shifts to an electronic infrastructure for records, equipment and security, reliable power is more critical than ever.

30%

of the world's data comes from healthcare

Healthcare makes up

18%+

of GDP

Healthcare orgs spend

\$6.5B+

annually on energy

The common healthcare goal: saving time, saving money and reducing risk



Payers

The concern: Containing costs and regulation compliance

Eaton's solution: Continuous, reliable power that keeps the business running ensuring a high quality patient experience and achievement of cost containment goals.



Providers

The concern: Disruption-free power supply to maintain optimal patient care.

Eaton's solution: Resilient, sustainable energy infrastructure to withstand power surges or outages. This reduces disruptions through a reliable emergency electrical power source that meets or exceeds life-safety code requirements.



Life Sciences

The concern: Quality power to ensure pharmaceutical or biopharmaceutical products get to market quickly and flawlessly.

Eaton's solution: Ensure continuous uptime while safeguarding against power loss in the mission-critical manufacturing process.



Imaging and Labs

The concern: Maintaining power in a future-friendly environment, while preventing damage to costly equipment and sustaining productivity.

Eaton's solution: Supply unwavering, efficient power to protect sophisticated equipment from downtime, repairs and early replacement.

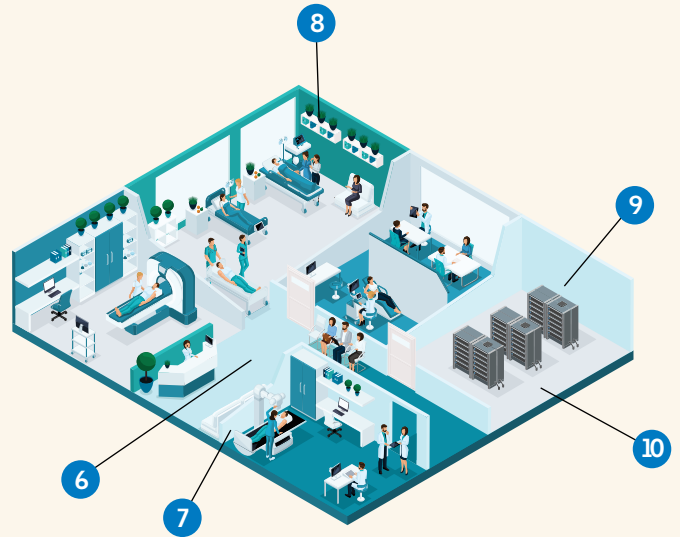
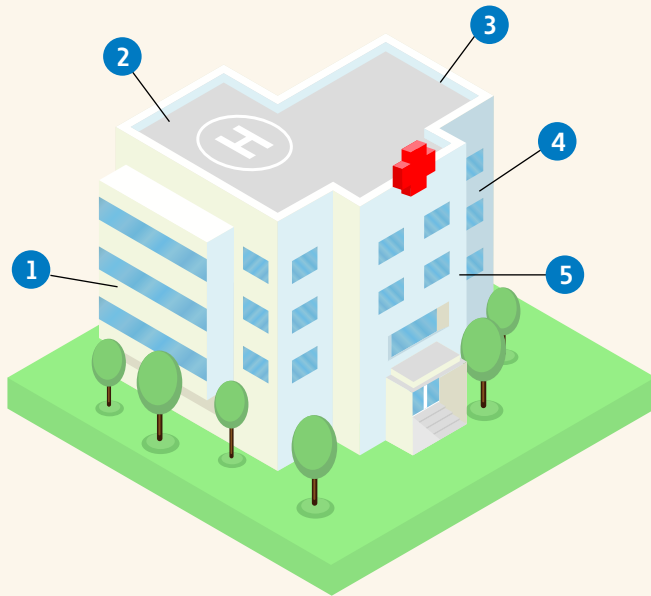


Healthcare IT

The concern: Protect privacy, access electronic medical records and share data across a diverse range of sources, often in life-or-death situations.

Eaton's solution: Dependable, efficient power ensures reliability and availability of cloud-based electronic records to deliver precision healthcare.

Opportunities at a hospital – power and beyond



- 1 Back up power protection
- 2 Life safety and mass notification
- 3 Lighting and controls
- 4 Facility power monitoring
- 5 Wiring devices
- 6 White space distribution
- 7 Facility/power monitoring and management
- 8 Design, build, planning and support services
- 9 Airflow and thermal management
- 10 Racks and enclosures

Success Story: TriRivers Health Partners



Solution:

UPSs - provide unmatched power performance, backup protection, efficiency and simple scalability

PDU and busway - enable cost-effective expansion.

Intelligent Power Manager - enhances system oversight down to the device level to further optimize efficiency and power availability.

Racks - Unique locking system design, reinforce security.

Challenge: Establish a highly scalable and redundant centralized power system to support critical healthcare IT requirements and electronic health record storage

Results: With Eaton solutions in place, they can better help healthcare clients reduce costs through the centralization of data and real-time energy management functions—without worrying about the safety or accessibility of data. And no matter what the shape of healthcare to come, TriRivers can count on being ready.

> [Click to view the full TriRivers success story online](#)