

Choosing your power quality equipment is just as critical as what it protects . . . *choose wisely.*

When it comes to selecting the right power protection solution for your business, there's a lot riding on your decision.



Thankfully, Eaton® can help.

With nearly a century of insight, innovation and commitment to superior engineering, Eaton is the name you can trust as your single source for comprehensive power management solutions.

Make a powerful choice for the protection of your business.

Contact your Eaton Sales Manager today!



Powering Business Worldwide

Why Eaton?

1

DRIVE NEW BUSINESS

- **Focusing on integration** into virtualization and storage platforms (ie. VMware and NetApp) that allow easy access to your power infrastructure
- **Taking a different market approach** by partnering with key IT industry leaders to offer a complete integrated power solution
- **Innovative technologies (ABM®, LCD)** that simplify the power complexity and lower the cost of ownership

2

REVENUE GROWTH

- **Plan and profit** from upfront and stackable discounts
- **Easy access to our MDF program** to build your business
- **Defined partner tiers** with specific rewards and incentives for each tier level

3

PEACE OF MIND

- **Dedicated sales, marketing and engineering teams** when and where you need us
- **Industry leading 3 year warranty** coupled with award winning field support
- **Feel confident your business is protected** by a formal deal registration process

4

AWARD WINNING

- **Eaton Named a 2013 Channel Champion** by CRN Magazine
- **PowerAdvantage™ Partner Program Recognized** by CRN as "5-Star" For Sixth Consecutive Year
- **Eaton 9PX Wins 2013 Engineers Choice Awards**
- **Eaton Named One of the World's Most Ethical Companies in 2013** for the Seventh Year in a Row by Ethisphere Institute



www.eaton.com/powerquality

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