



Imagine the Possibilities

EATON'S 2024 PARTNER CONFERENCE



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White Space Datacenter Solutions

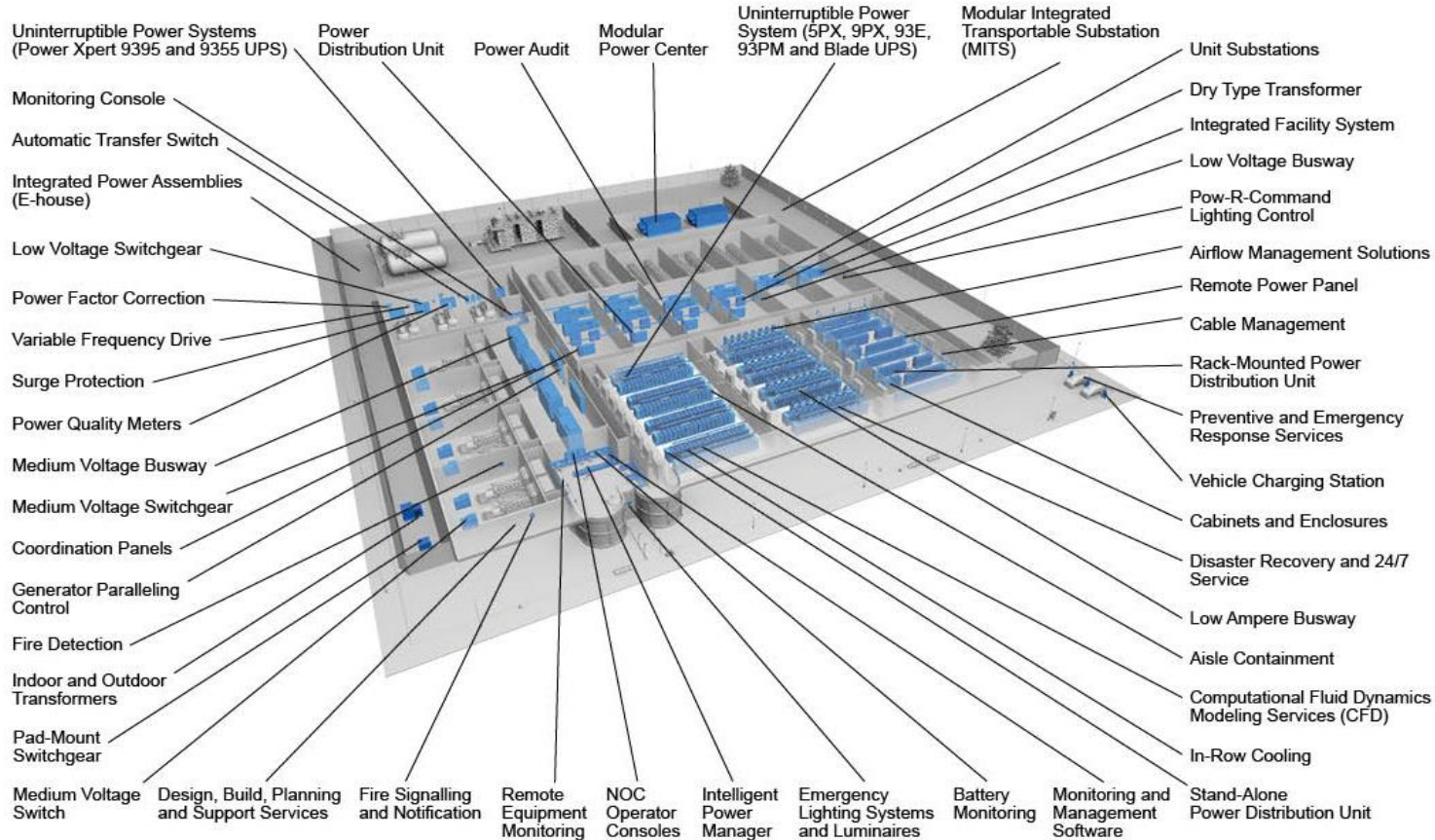
Craig Watkins – Global Product Line Manager

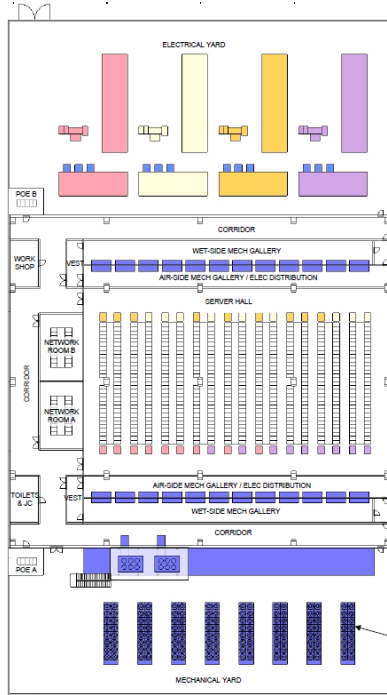
Ivo Petrov - Solutions Architect, Datacenter Solutions

EATON
Powering Business Worldwide

Solving industry's toughest power management challenges around the world

 Aerospace	 Government	 Machine building	 Rail
 buildings	 Healthcare	 Oil and gas	 Renewables
 Data centers	 Mining, metals and minerals	 Mobile machinery and equipment	 Vehicles
 Food and beverage	 Marine	 Pharmaceuticals	 Water/wastewater
	 Residential	 Utilities	





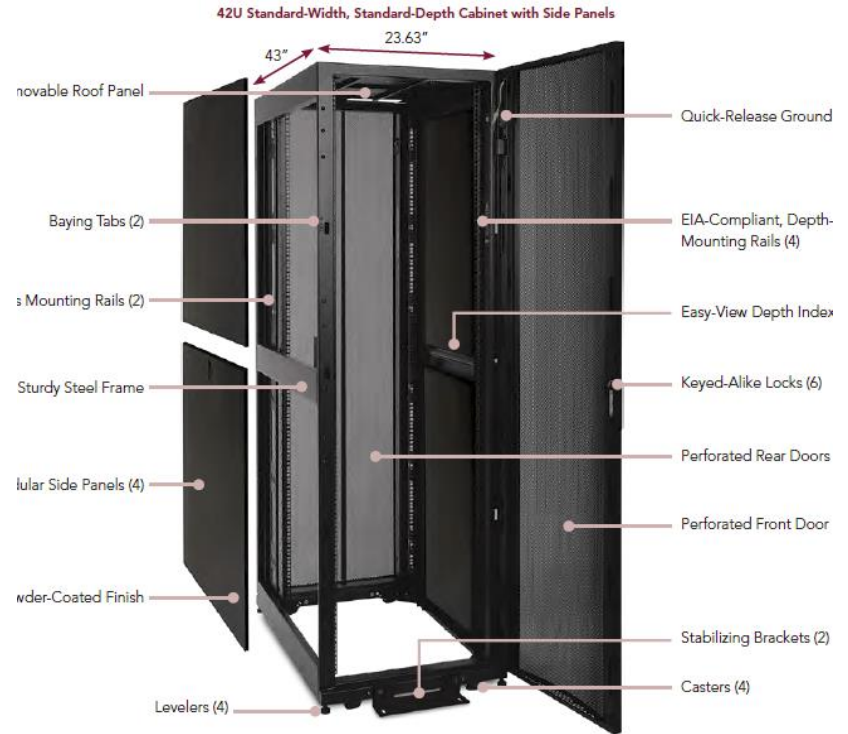
Electrical Yard

White Space

Mechanical Yard

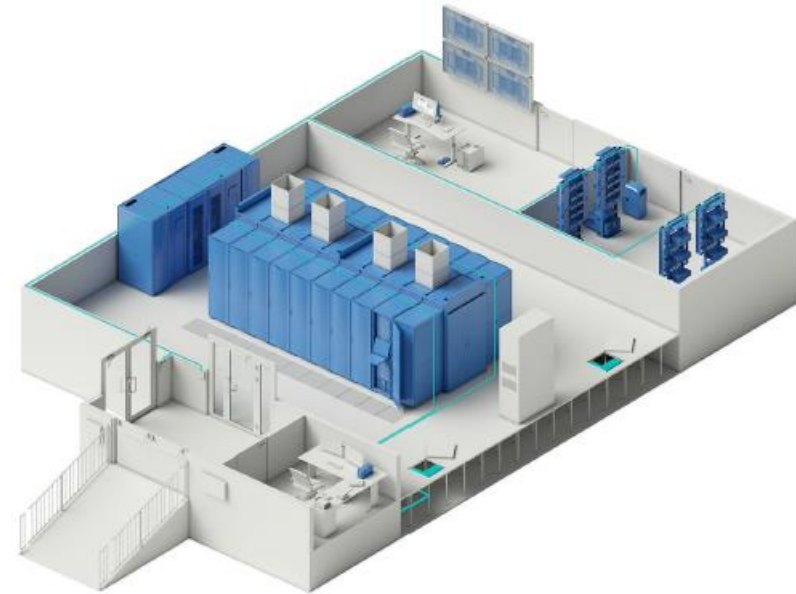
Eaton's products for the White Space – high level overview

- How to house the equipment:
 - Racks
- How to power the equipment:
 - UPS, Busway, in-rack PDUs, Modular Datacenter Pods
- How to cool the equipment:
 - DX In-row Cooling options
- How to optimize the airflow:
 - Containment AMS
- How to connect the equipment:
 - Fiber, Copper, Power cables;
 - Break-out and connectivity cassettes solutions,
 - Spine/Leaf solutions, TAP boxes
 - Robotic Automation of Physical connectivity – Robotic Fiber Panel System



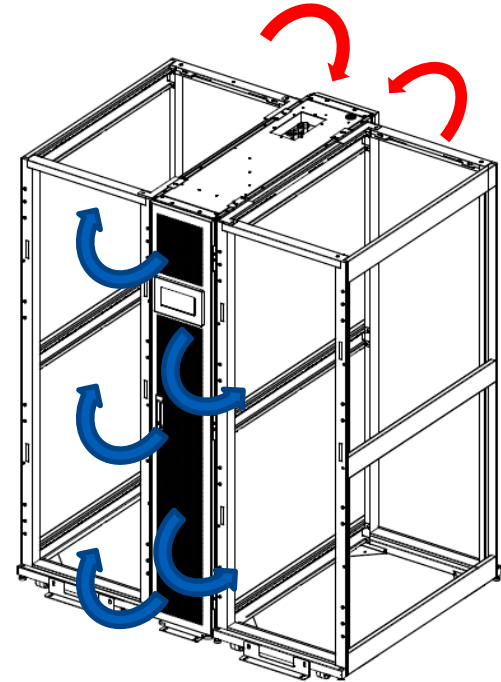
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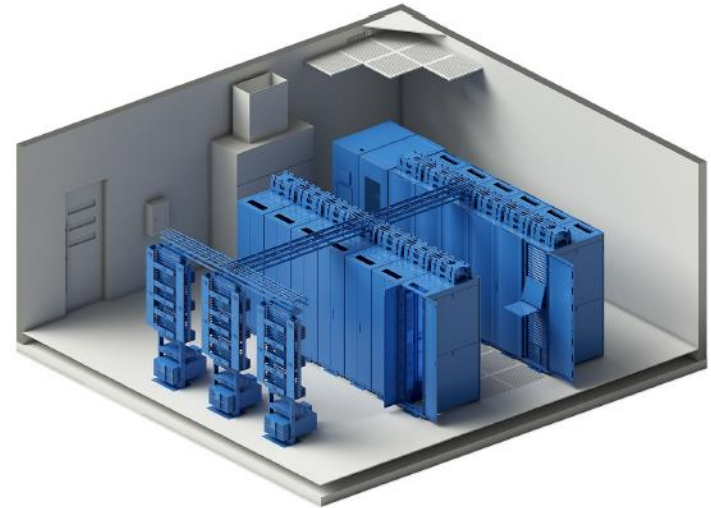
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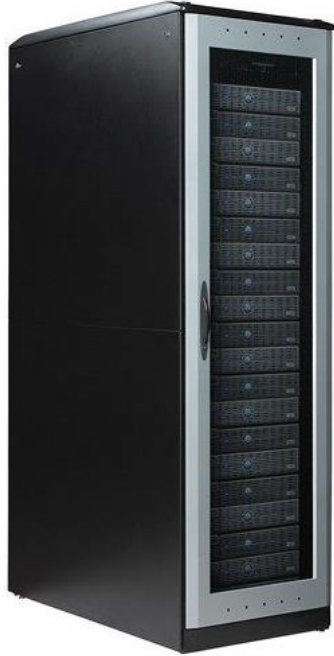


Racks / Server Enclosures

- Legacy Eaton/Wright Line Racks
 - TAA - built in Worcester, MA
 - Tailored, custom, fits special needs, higher price
- Tripp Lite SmartRack® (SR) series - 5000+ racks in stock in Chicago, IL
 - Customizable, component stock, channel oriented, many SKU options
 - Configured-to-order, BTO and specialty racks



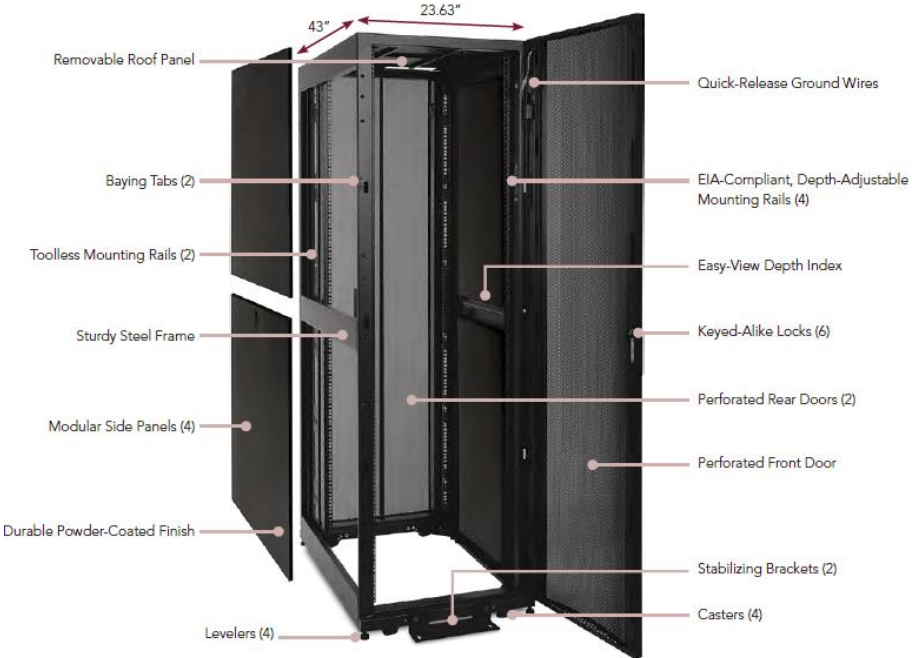
Racks - Paramount



- Configured to order product
- Fully welded frame solution
- One-piece design includes cable pass-through holes
- Tool-less adjustable mounting rails as well as half-height mounting rails
- 42U, 44U, 48U, 51U; 24" & 30" widths; 42" & 48" depths
- Toolless adjustment of rails
- **TAA/BAA Compliant**

Racks - SmartRack series

42U Standard-Width, Standard-Depth Cabinet with Side Panels



Extra-Wide



Extra-Deep



Deep & Wide



Mid-Depth



Shallow-Depth

Floor standing Enclosure	Max Device Depth (in.)	Rack depth (in.)	Ideal for...
Shallow	27	32	AV equipment, limited space
Mid-depth	31	36	Limited space
Standard	37	42	Servers
Deep	42, 48	46, 48, 54	Extra cables, improved airflow

'Welded' front and rear frame options, Heavy duty....



White Finish



Without Side Panels



Colocation



Shock Pallet
(Ships with 1,250 lb.)



Seismic-Certified



NEMA-Rated



Clear Acrylic
"Glass" Door

Physical Housing Space- Rack

SRH Rack Line

- Increased weight capacities (5k static, 3.5k dynamic)
- Increased depth to accommodate AI server sizes (42", 48" and 54")
- Multiple widths (600mm and 800mm)
- Still through a modular build program for flexible variations and ease of stocking



Racks & Cabinets for IT Infrastructure

Rack Enclosures

- 12U to 55U in a variety of widths and depths
- EIA-standard mounting rails
- Up to 3,000 lb. weight capacity
- Toolless mounting for PDUs
- 60+ models with 80+ accessories



Open Frame Racks

- 12U to 45U 2-post racks
- 12U to 58U 4-post racks
- EIA-standard mounting rails
- Up to 3,000 lb. weight capacity
- Toolless mounting for PDUs
- 20+ models



Build-to-Order (BTO) Solutions

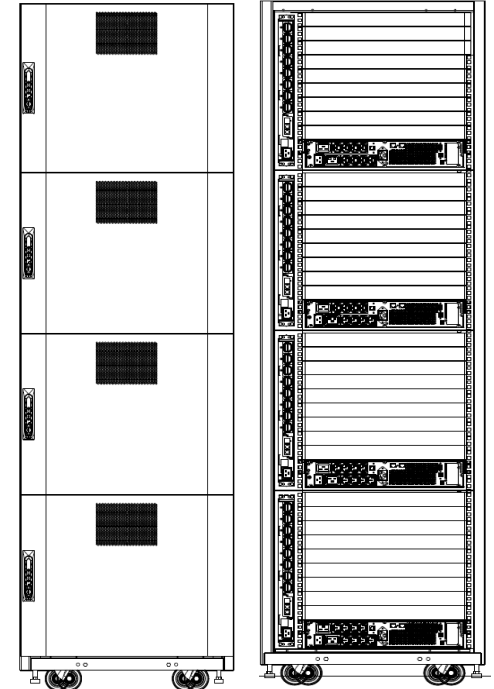
- Modular/Edge Data Centers
- Micro Data Centers
- Hyperscale Solutions
- Specialty Racks



Managed
PDU



Online UPS



OFFSET WITH 4 9U DEVICE
COMPARTMENTS

SmartRack® Modular Data Centers

Will start with 13 std models, custom configurations and offer buy as you grow

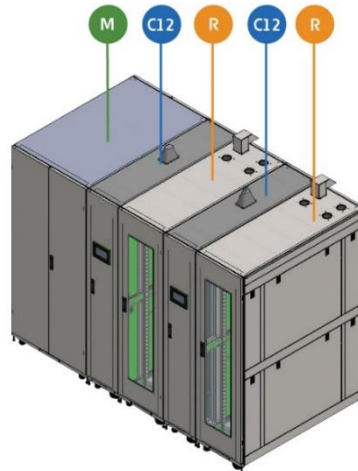
- **Web Configurable:** Customer provides number of racks, load per rack and web generates BOM and drawing with required in-Row coolers and capacity



SRP-2R-C12 - or -
SRP-2R-C25



SRP-3R-2C12 -or-
SRP-3R-2C25



- **Service enclosures in three widths**

- For 3-Phase UPS
- Power distribution panels
- Fire suppression systems or
- Non-IT equipment that does not need to be in the environmental area of the rack

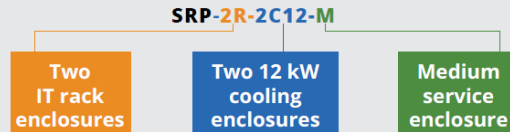
Small service enclosure (S)	Medium service enclosure (M)
87.52 x 27.6 x 65 in. (2223 x 700 x 1650 mm)	87.52 x 31.5 x 65 in. (2223 x 800 x 1650 mm)

Large service enclosure (L)
87.52 x 39.4 x 65 in. (2223 x 1000 x 1650 mm)

Understanding catalog numbers

The enclosure type and quantity of each type are represented in the catalog number.

R = IT rack enclosure; **C12** = 12 kW cooling enclosure;
C25 = 25 kW cooling enclosure; **S** = Small service enclosure;
M = Medium service enclosure; **L** = Large service enclosure



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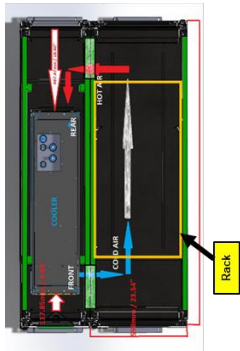
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Physical Housing Space/Cooling- Pods

Modular Pods

- Precision thermal management
- Ease to configure and distribute power between racks
- Complete network management via a suite of Eaton's Brightlayer solutions
- Utility (UPS or as required) modules separate from the IT rack cooling.
- Unlimited configurations via our SmartRack Modular data centers
- Rapid deployment leveraging innovative modular and scalable design



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Power Quality – UPS, transformers, RPP

- Eaton provides complete power solutions from the mid-voltage transformers to building UPS, ATS and downstream power distribution



	Rack UPS	9155	9PXM	9355	9355	93E	93PM
Power Range	5-12kW	8-15kVA	4-20kVA	10-15kVA	20-30kVA	20-60kVA	10-400kW
Design/Form	Modular/ Monolithic	Monolithic	Modular	Monolithic	Monolithic	Monolithic	Modular
Native Voltage	208V, 400V	208V – 240V	208V - 240V	208V	208V	208V	208V, 400V & 480V
Electrical Type	3PH	1PH	1PH	3PH	3PH	3PH	3PH

Overhead Busway



The PowerWave 2 Busway System can be deployed in 250A, 400A, 600A, 800A or 1000A systems - up to 600 VAC to fit all ranges of mission-critical power loads.

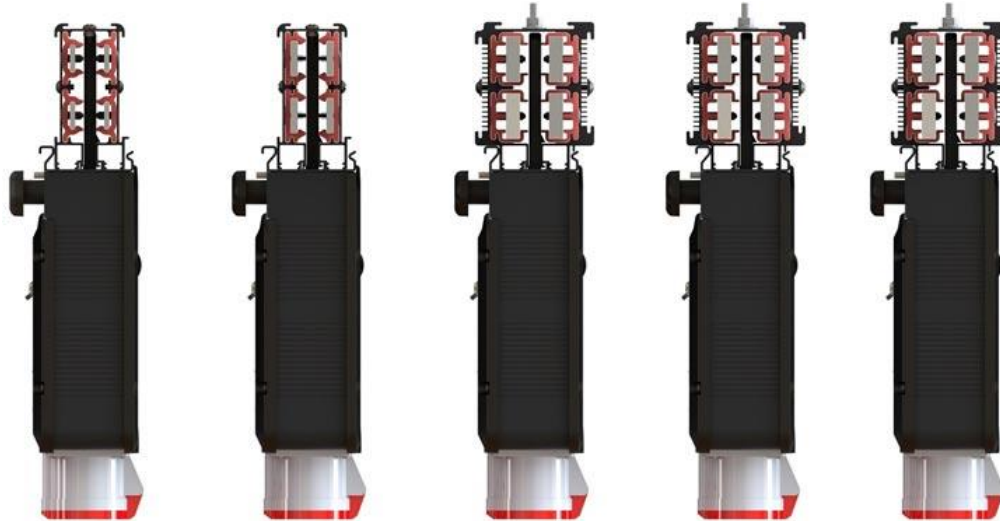
250A

400A

600A

800A

1000A



Rack PDUs

	EATON	EATON TRIPP-LITE SERIES	Distribution	Local Meter	Network	Section Meter	Outlet Meter	Outlet Switching
\$								
Basic (BA)	X	X	X					
Local Meter (ME)		X	X	X				
Metered or Monitored (MI)	X	X	X	X	X	X		
Metered Outlet (MO)	X		X	X	X	X	X	
Switched (SW)		X	X	X	X	X		X
\$\$\$								
Managed (MA)	X	X	X	X	X	X	X	X
Automatic Transfer Switch (ATS)	X	X	Provides dual input redundancy to single corded devices					
Maintenance Bypass (MBP)	X	X	Distributes power and bypasses UPS for maintenance					

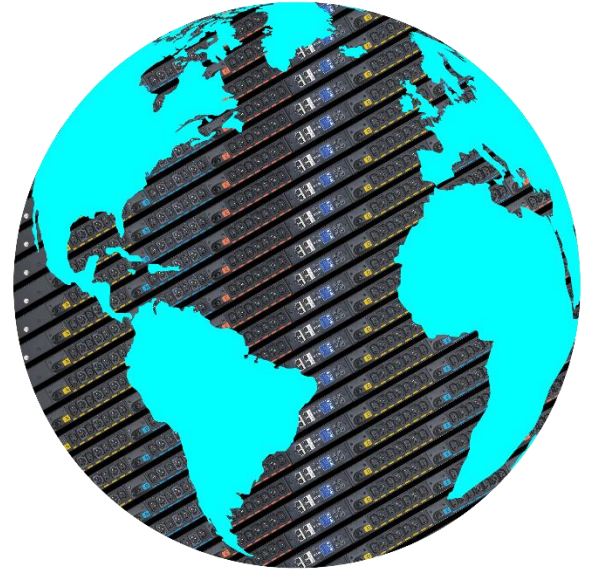


Drive spec based on customer needs

Application	Network Closet	Computer Room / Datacenter	Enterprise / Hyperscale	High Perf. Compute (Crypto, AI/ML)
Typical power density	$\leq 6\text{kW}$	6-17kW	$\geq 17\text{kW}$	17kW - $\geq 50\text{kW}$
0-10 units	Non-Intelligent 1ph (BA / ME)			
10-150 units	Intelligent 1ph MI / SW / MA		Intelligent 3ph MI / SW / MA / MO	
150+ units			Basic 3ph ME	

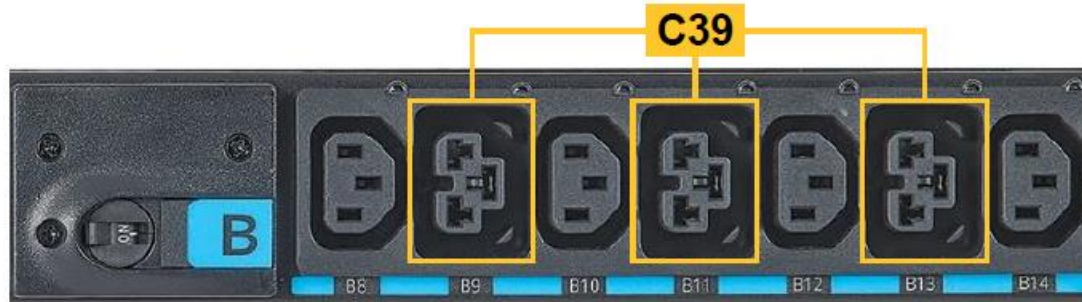
G4 PDU – Built for Enterprise

- High-density
- Enterprise-quality
- Simplicity in design
- 30 new models - "EVMxxxxxx"



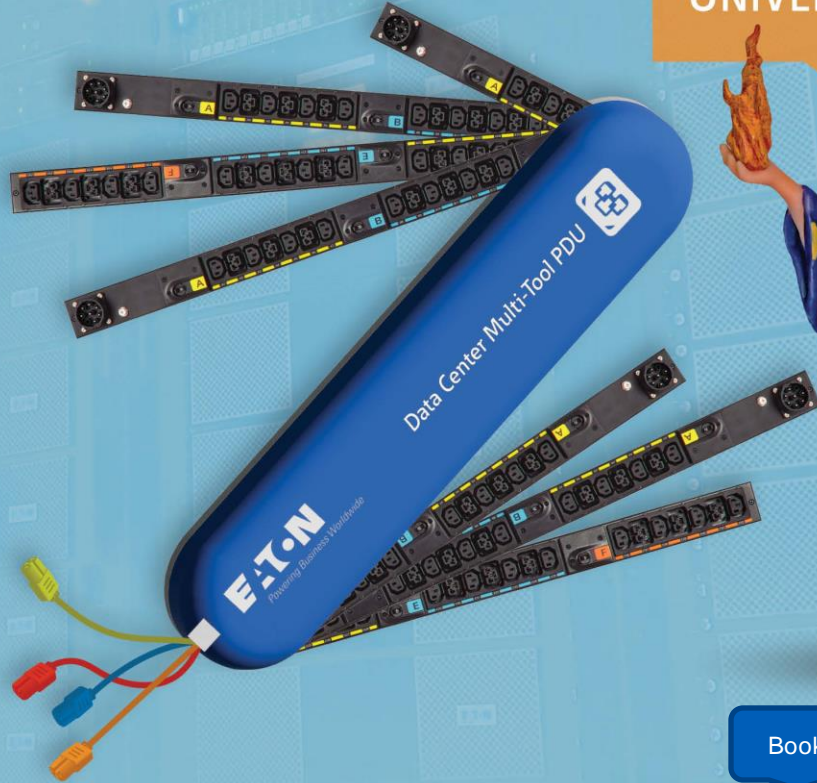
C39 Combo Outlet

- Dual capability to act as C13 or C19
- Flexibility reduces total outlets needed
- High contact retention so plugs won't fall out
- P-lock cable compatibility for full locking
- Alternating phase sections



One PDU to rule them all.

The Eaton universal input rack PDU is designed with a single chassis that can be deployed worldwide!



I GRANT YOU
UNIVERSAL POWER!



Bookmark it ©

[More information available on the G4 PDU webpage!](#)

Universal Input G4 - The most flexible PDU



- Universal power input – buy one PDU and stock different cords for each power rating
- Detachable cord options for 5 to 23 kVA, single-phase or three-phase Delta, or three-phase Wye
- Standardize global business on one PDU

EMBRACE
UNIVERSAL
FLEXIBILITY!



Universal input cables

- Input connector determines single- or three-phase wiring
- UL 817 approved cord sets tested and rated for disconnect under load
- Twelve plug options from 5 to 23 kVA with 10 ft. cable



L6-30P cable CBL350-10



360P6W cable CBL362-10



460P9W cable CBL356-10



532P6W cable CBL358-10

Reference architecture : Large Model Training - Minimum Unit



- A** 93PM 208V UPS scalable to 120kW w/ lithium-ion external batteries
- B** 25kW In-row cooling system
- C** Training module - PowerEdge XE9680 server
- D** IB Module - QM9700 InfiniBand switches
- E** Ethernet Module - Z9432F - ON Switches
- F** Bright/Omnia Head R660 Server
- G** Console with 19" LCD
- H** 16-Port Cat5 KVM over IP Switch
- I** Management Module - R660 Servers
- J** MLOPs/Data Prep Module - R660 Servers
- K** Data Module - F600 PowerScale Storage
- L** UPDU- 23kW universal PDU
- M** 42U rack or self-contained deployment
- Remote monitoring Service - PredictPulse
- Intelligent power management - Brightlayer Data Centers suite

Reference architecture: Large Model Inferencing - Minimum Unit



Let your solution speak for you, as with this alliance you will achieve:

Grow	Expand	Develop
Sustainability High Efficiency	Availability Scalability	Security Resilience
To learn more, click here	To learn more, click here	To learn more, click here

- A** 93PM 208V UPS scalable to 60kW w/lithium-ion external batteries ▶
- B** 25kW In-row cooling system ▶
- C** Inference module - PowerEdge XE9680 server ▶
- D** Ethernet Module - Z9432F - ON Switches ▶
- E** Bright/Omnia Head R660 Server ▶

- F** Console with 19" LCD ▶
- G** 16-Port Cat5 KVM over IP Switch ▶
- H** Management Module - R660 Servers ▶
- I** MLOPs/Data Prep Module - R660 Servers ▶
- J** Data Module - F600 PowerScale Storage ▶
- K** UPDU- 23kW universal PDU ▶
- L** 42U rack or self-contained deployment ▶

Remote monitoring Service - PredictPulse ▶
 Intelligent power management - Brightlayer Data Centers suite ▶

Physical Housing Space- Aisle Containment

Free Standing (TLS)

Self-supporting frame structure

- Channel-oriented
- Simple to quote (12 part numbers)

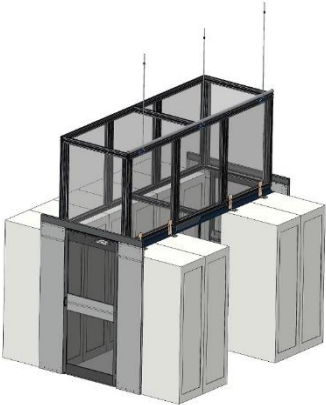


Ceiling Mounted (EB)

RapidPod

Suspended from ceiling

- Hot or cold aisle compatible
- Extruded design
- Customizable design

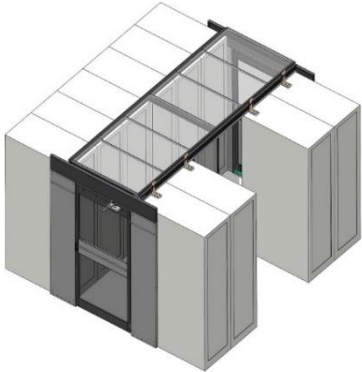


Rack Supported (EB)

RapidPod

Bridges across aisle rack-to-rack

- Hot or cold aisle compatible
- Extruded design
- Often used with In-Row cooling solutions



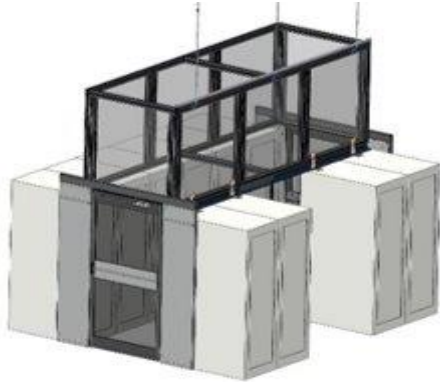
SmartRack Aisle Containment

- Self-supporting
- Channel-oriented
- Easy to configure
- Cold aisle or hot aisle



<https://www.tripplite.com/products/smartrack-aisle-containment-system>

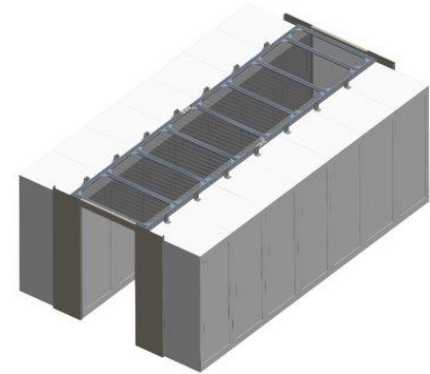
RapidPod - Systems Architecture



Vertical (Hot Aisle)



Extrusion Design



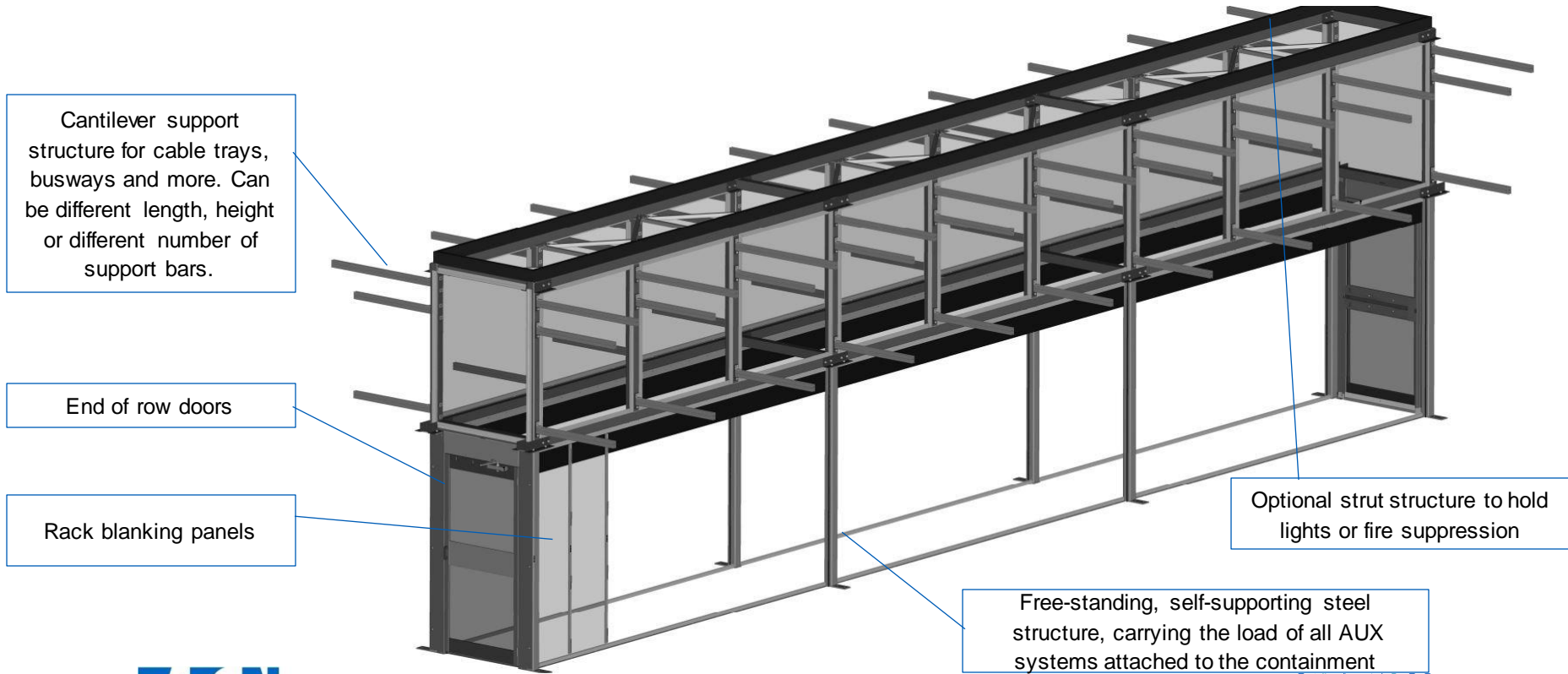
Horizontal (Cold Aisle)

- Extruded aluminum framing system creates a scalable, field configurable system
- Standard sized pod kits in stock for rapid deployment or prebuilt panel options for custom configurations
- Flexible mounting options - ceiling hung or rack supported
- Installable with standard hand tools
- Toolless removable window panels for maintenance access
- Low-profile framing system can fit in tight area applications

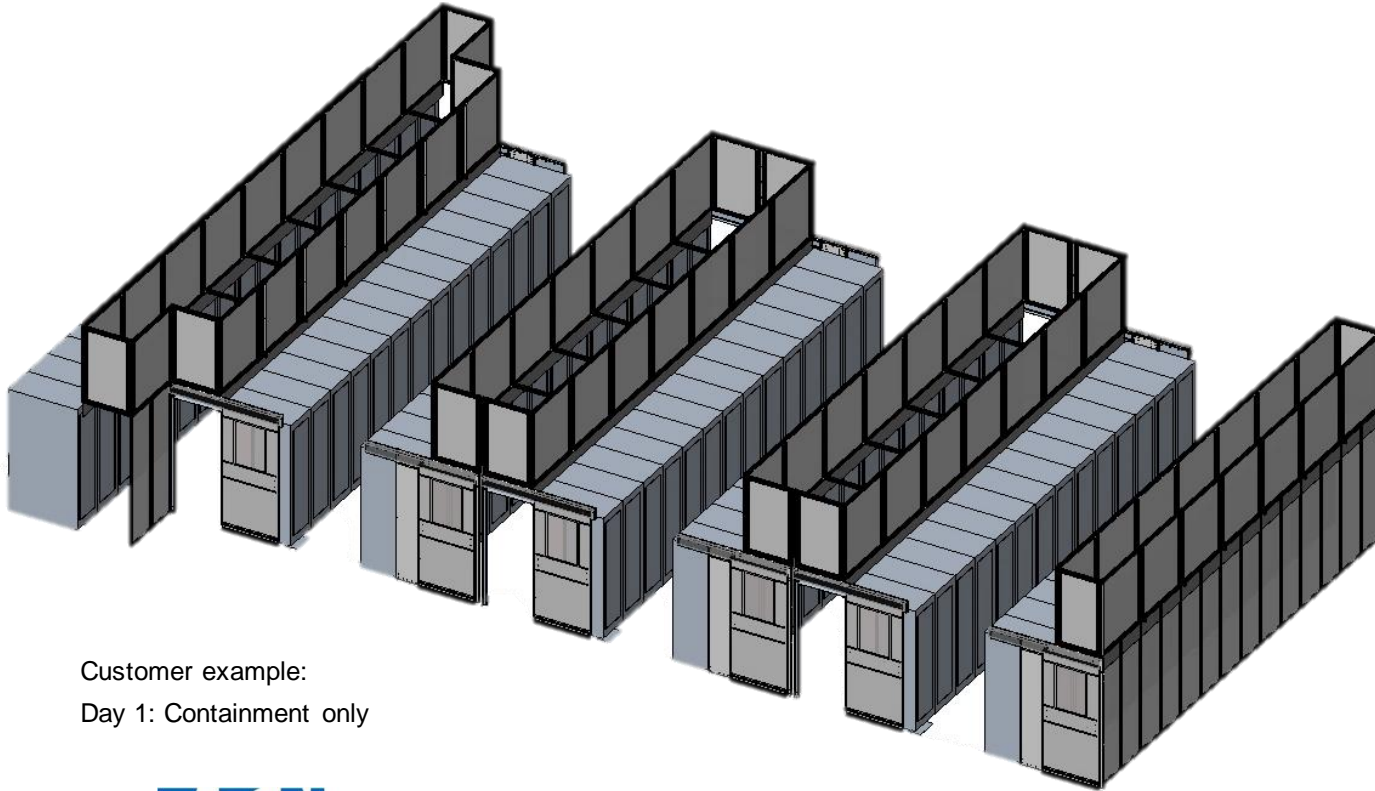
RapidPod® - Configurable with End of Row Doors



Hyperscale Containment Systems



RapidPod® - Customized Design Layouts



Customer example:
Day 1: Containment only

SPLIT LENGTH POD

- Uses “Inside” Corners
- Sliding Doors

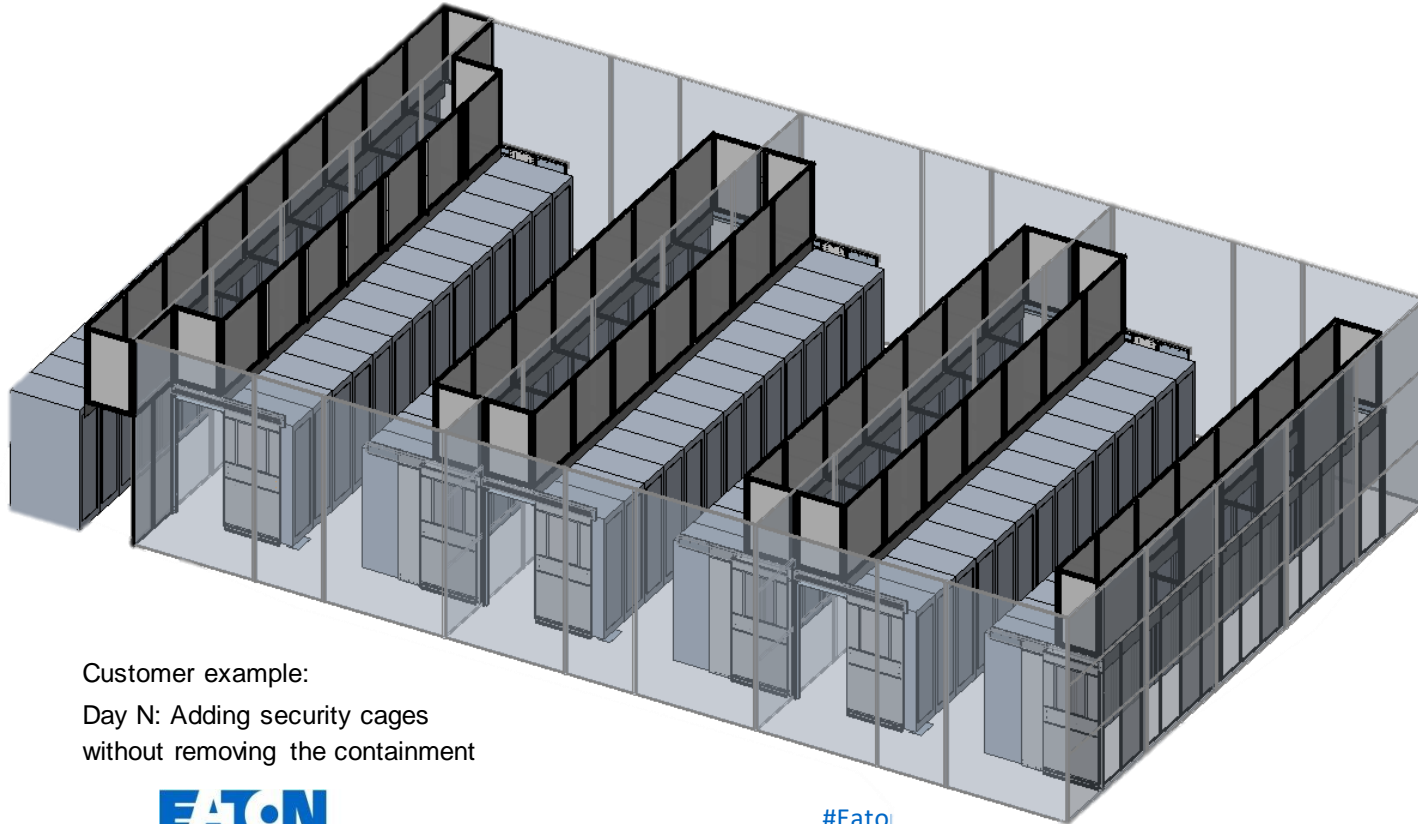
CAGE-SPLIT POD

- Provisions for security cages bisecting containment
- Custom Sliding Doors

SPECIAL DESIGNS

- Very specific customer requirements
- Fit to complex features in room

RapidPod® - Customized Design Layouts



Customer example:
Day N: Adding security cages
without removing the containment

SPLIT LENGTH POD

- Uses “Inside” Corners
- Sliding Doors

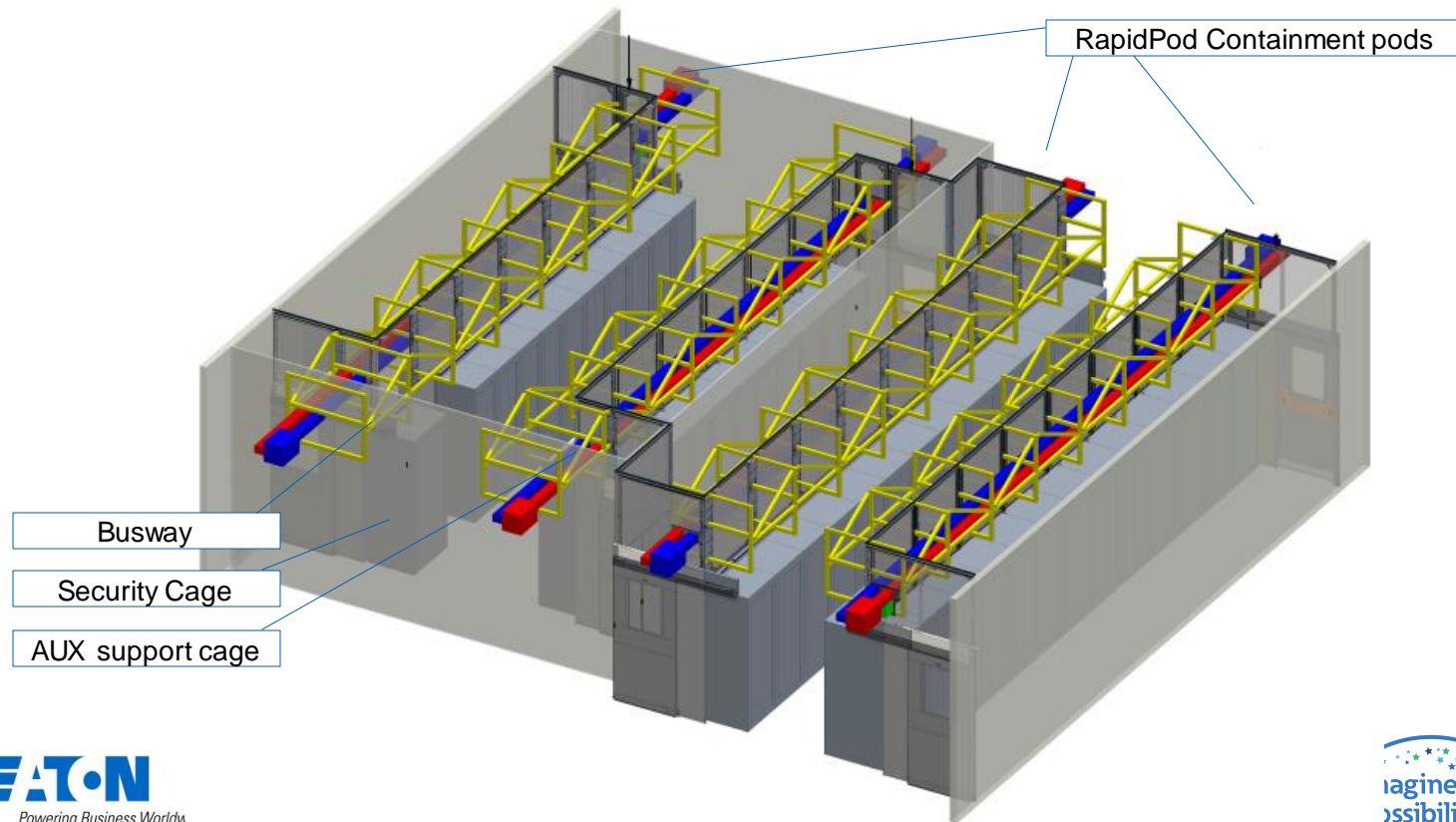
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RapidPod - Customized Design Layouts



Precision Cooling

In-row cooling – DX Split System 12KW or 25KW units

In-Row Cooling

12kW & 25kW 60hz In-Row precision cooling for small to medium size data centers

Proven offerings backed by national field service organization



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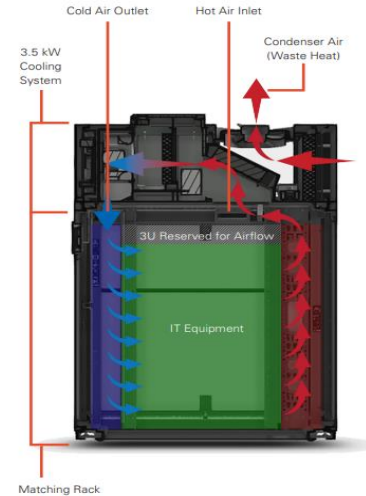
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Single-rack cooling

for server rooms, IT closets, micro data centers and edge computing applications – 3.5KW

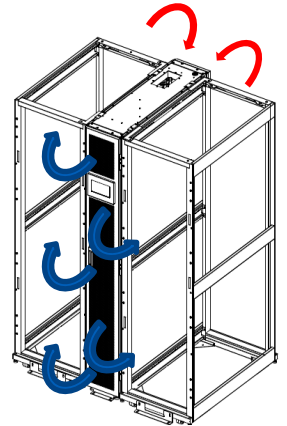
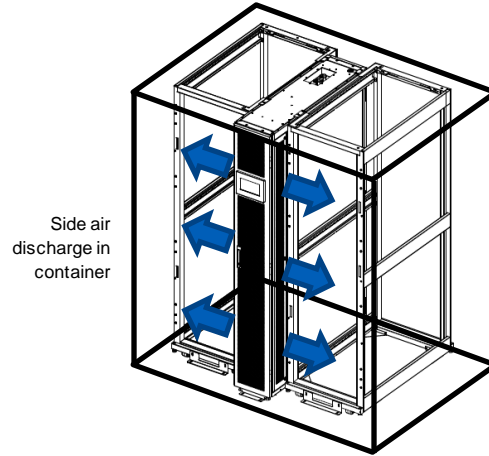
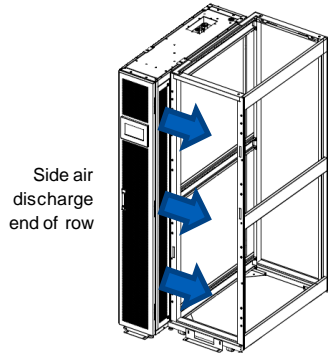
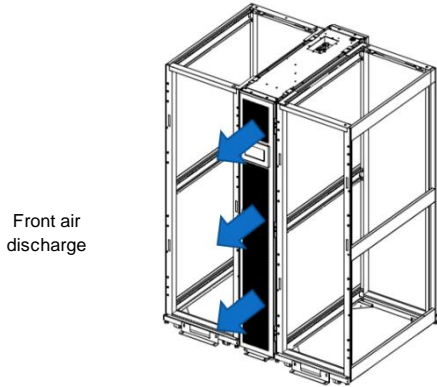


Airflow Overview (Side Cross-Section)



Precision Cooling Overview

Installation Configurations



Front air discharge

Side air discharge – end of row

Side air discharge – enclosed container

Cable Management



Elevate Your Cable Management

Reduce cable clutter by running power, fiber and copper cables *above your racks*



CABLE TRAY SYSTEM
For Routing Copper Cable



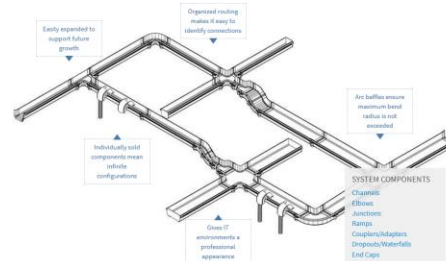
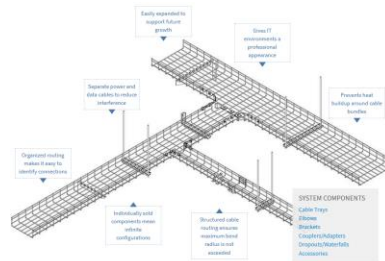
FIBER ROUTING SYSTEM
For Routing Fiber Cable



CABLE LADDER SYSTEM
For Power Cable & Heavy Bundles

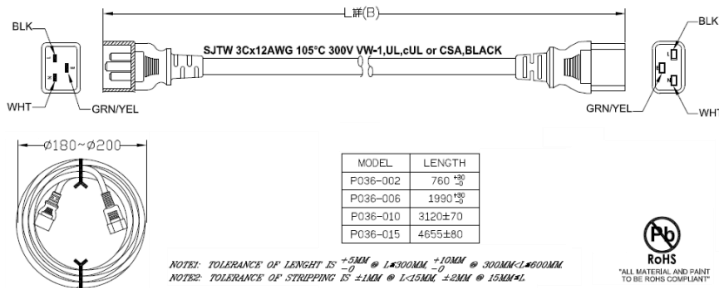


CABLE MANAGEMENT
For In and Around Racks



Power Cords

- IT power cords
 - Domestic 120V – NEMA to IEC Cxx
 - 100-250V – IEC Cxx to IEC Cxx (C13, C14, C15, C19, C20)
 - Country-specific cords, internal power cords
 - Locking power cords
- Medical-grade power cords
- Internal PC cords



Power / Tripp Lite Power Cords



Filter List Tools & Resources

Connector 1 Connector 2 Length (ft) Input (amps) Wire Gauge (AWG) All Filters Filter by Keyword...

Connector 1 dropdown options: 5-13P, 5-15R, 5-20P, 5-20R, 6-15P, C13, C14, C15, C19

Connector 2: 15 - Heavy Duty, 15A, 250V, 14 AWG, 6 ft., Black

Type: Adapter Cords
 Connector 1: IEC-320-C14
 Connector 2: IEC-320-C15
 Length (ft): 3 - 6
 Input (amps): 15
 Wire Gauge (AWG): 14

Type: Extension Cords
 Connector 1: IEC-320-C14
 Connector 2: IEC-320-C13

P004-008 Compare
 PDU Power Card, C13 to C14 - 10A, 250V, 18 AWG, 6 ft., Black
 \$6.39 Avg. Price

Copper Cables

Copper Network Cables

Cat8 Cables



Cat8 Cables (10)



Cat6a Cables (133)



Cat6 Cables (392)



Cat5e Cables (215)



Bulk Cable (32)



Outdoor Cables (19)



T1 Cables (7)

- Bulk cable,
- Wide assortment of pre-made patch cables
- Custom cables
- Specialty CAT cables – outdoor, industrial
- Patch panels, couplers,

Copper Cable Matrix

LENGTH	COLOR										
	Black	Blue	Grey	Green	Orange	Purple	Red	White	Yellow		
1 ft	N201-005-0K N201-005-0K-100FT	N201-005-0B N201-005-0B-100FT	N201-005-0G N201-005-0G-100FT	N201-005-0V N201-005-0V-100FT	N201-005-0O N201-005-0O-100FT	N201-005-0P N201-005-0P-100FT	N201-005-0R N201-005-0R-100FT	N201-005-0W N201-005-0W-100FT	N201-005-0Y N201-005-0Y-100FT		
2 ft	N201-002-0K N201-002-0K-100FT	N201-002-0B N201-002-0B-100FT	N201-002-0G N201-002-0G-100FT	N201-002-0V N201-002-0V-100FT	N201-002-0O N201-002-0O-100FT	N201-002-0P N201-002-0P-100FT	N201-002-0R N201-002-0R-100FT	N201-002-0W N201-002-0W-100FT	N201-002-0Y N201-002-0Y-100FT		
3 ft	N201-003-0K N201-003-0K-100FT	N201-003-0B N201-003-0B-100FT	N201-003-0G N201-003-0G-100FT	N201-003-0V N201-003-0V-100FT	N201-003-0O N201-003-0O-100FT	N201-003-0P N201-003-0P-100FT	N201-003-0R N201-003-0R-100FT	N201-003-0W N201-003-0W-100FT	N201-003-0Y N201-003-0Y-100FT		
4 ft	N201-004-0K N201-004-0K-100FT	N201-004-0B N201-004-0B-100FT	N201-004-0G N201-004-0G-100FT	N201-004-0V N201-004-0V-100FT	N201-004-0O N201-004-0O-100FT	N201-004-0P N201-004-0P-100FT	N201-004-0R N201-004-0R-100FT	N201-004-0W N201-004-0W-100FT	N201-004-0Y N201-004-0Y-100FT		
5 ft	N201-005-0K N201-005-0K-100FT	N201-005-0B N201-005-0B-100FT	N201-005-0G N201-005-0G-100FT	N201-005-0V N201-005-0V-100FT	N201-005-0O N201-005-0O-100FT	N201-005-0P N201-005-0P-100FT	N201-005-0R N201-005-0R-100FT	N201-005-0W N201-005-0W-100FT	N201-005-0Y N201-005-0Y-100FT		

Custom Cable Made to Order



Fiber Solutions

- Singlemode
 - 8.3/125
- Multimode
 - 62.5/125 (OM1)
 - 50/125 (OM2 / OM3 / OM4 / OM5)
- Mode Conditioning
- MTP/MPO
- Trunk Cables
- Fiber Breakout Cassettes
- Distribution Enclosures
- Media Converters



Stack the Rack – One-Stop Shop



A RACKS

OVER 145 MODELS

- #1 wall-mount rack vendor
- 2U to 58U models available
- Wall-mount, open frame, collocation, extra-wide & -deep models
- Competitive pricing with 5-year warranties
- Custom solutions available

B COOLING SOLUTIONS

- #1 portable cooling vendor
- 2K & 7K BTU rack-mount, 12K, 18K & 24K portable & 33K BTU row-based units
- Zero-maintenance designs

C NETWORK SWITCHES

- Managed & unmanaged switches with up to 27 ports
- Select models feature built-in 12-outlet PDU
- Select models feature PoE+ (Power over Ethernet)

D CABLES & CONNECTIVITY

OVER 2,000 SOLUTIONS

- #2 cable vendor with lifetime warranties & custom solutions
- FireWire, Fiber Optic, Cat5e/6
- SATA, SCSI, Patch Panels
- HDMI, VGA, DVI, DisplayPort
- Bids start as low as \$500

E UPS SYSTEMS

OVER 375 MODELS

- #2 PDU vendor with a wide range of cost-effective models
- Basic, metered & networked (monitored & switched) models
- Patented ATS PDUs
- Select models feature built-in LX platform interface
- Custom solutions available

F POWER DISTRIBUTION UNITS

OVER 180 MODELS

- #2 UPS System vendor
- 300VA to 210KVA capacities
- Line-interactive & true on-line rack-mount models (single- & 3-phase)
- Expandable runtime options
- Up to \$250,000 insurance and 3-year warranties

G KVM SWITCHES

OVER 80 MODELS

- #1 Console KVM vendor
- 4-, 8-, 16-, 32- & 64-port models
- 1U rack-mount & rack/console designs, with or without IP remote access

SOLUTIONS FOR EVERY NEED!

Network & Data Center | Government | Healthcare
Digital Signage | Education | Retail



Powering Business Worldwide

- KVM consoles and switches
- Console Servers (RS232 remote access)
- Network switches (SMB, distributed IT)
- Fiber infrastructure –
 - Spine Leaf Solutions, Cassette solutions, TAP, Robotic Fiber Switch

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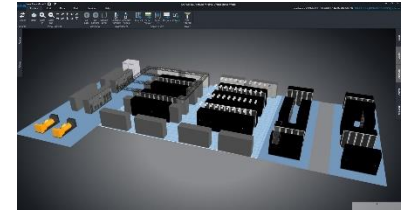
EATON'S 2024 PARTNER CONFERENCE

BrightLayer Data Center Suite

Real Time Monitoring of White Space



Monitoring and managing data centers inclusive of power, space, cooling and asset management



[Download White Paper](#)

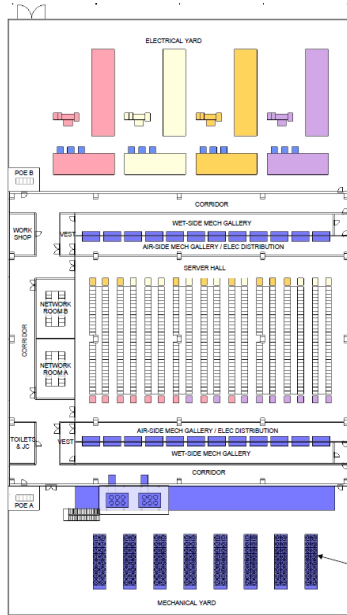
CASE STUDIES



Case Studies



Case Study 1: Jacobs Cloud Condos



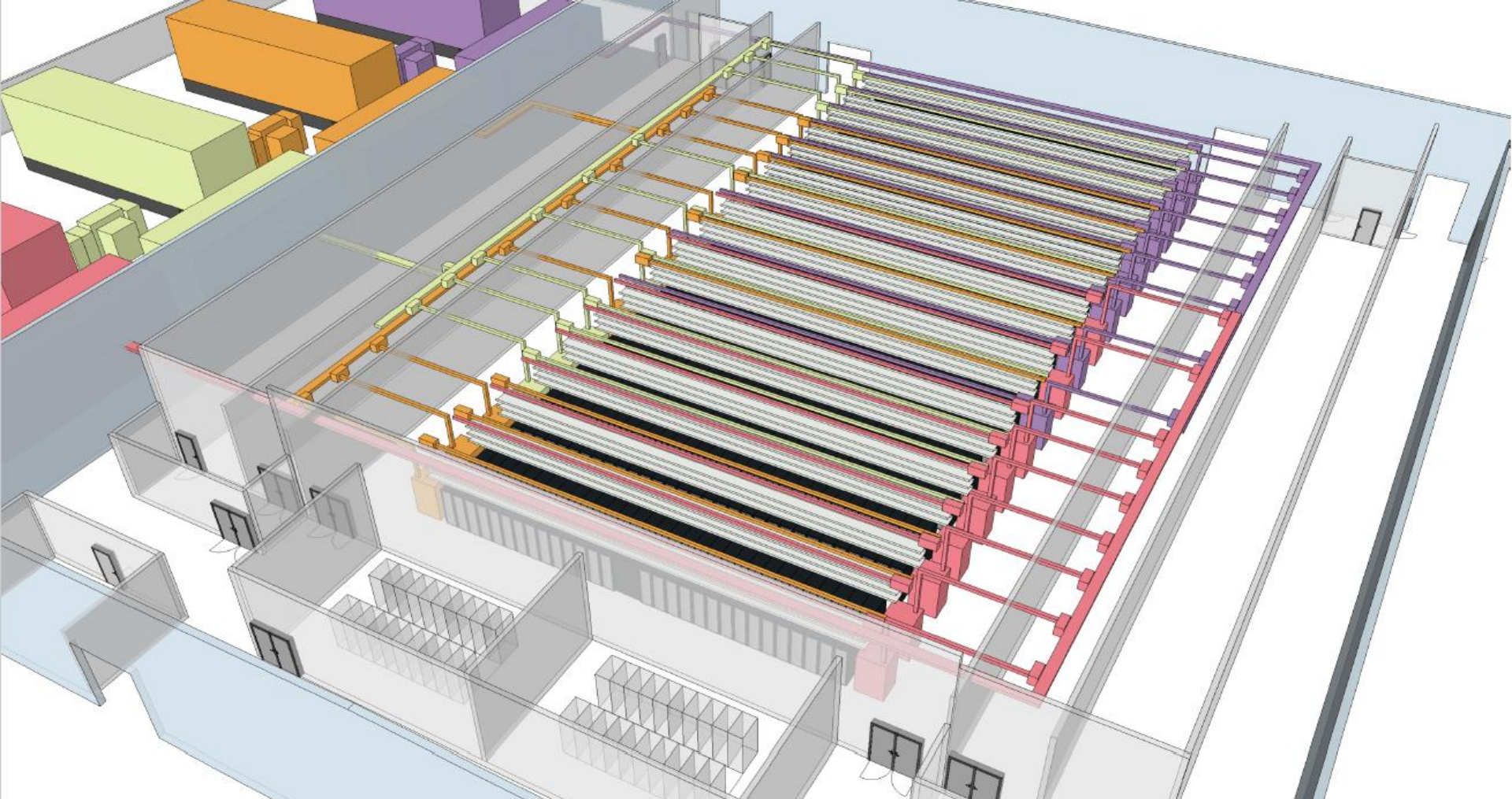
“We are designing a modular 5MW block in a up to 30WM facility.
We want Eaton UPS “kit” ...”

Jacobs

MAY 16, 2022

Information is property of Jacobs and not to be disseminated to others or used for other purposes

OVERALL PLAN (NOT TO SCALE)



"Information is property of Jacobs and not to be disseminated to others or used for other purposes".

Eaton Solution

Type	What	Level of need	Details/Lines	Eaton division
Outside Critical Power	4x1.5MW UPS, Eaton Power Center SST UPS option	High	9395XC, SST Mid Voltage Power Center	Critical Power
Power distribution	RPP, Static Switches, Busway	High	4x 2500A, 480V Pow-R-Way III busway, 32x 600A PDI PowerWave 2	Critical Power / PDI
Connectivity – cable routes and management	Cable ladders, raceways, Fiber tray	High	B-line, Tripp Lite	DIT
Connectivity	Cables – copper, fiber, fiber cassettes, Zero-slack enclosures, patch cables, patch panels, network racks, Robotic fiber panel, etc	Ongoing	Tripp Lite	DIT
Racks / Enclosures	Server Racks	540x SR42UBDP 60x SR48UBDPWD	Tripp Lite SR	DIT
Containment	Air containment option	Hyperscale	Eaton WL	DIT
ePDU	Rack level power distribution	1080 x PDU3XVSR6G20	Eaton / Tripp Lite	DIT

Business opportunity (DIT portion only):

\$4M per 5MW reference design block, up to 6 per site (\$24M)



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Case Study 2: Enterprise IT customer



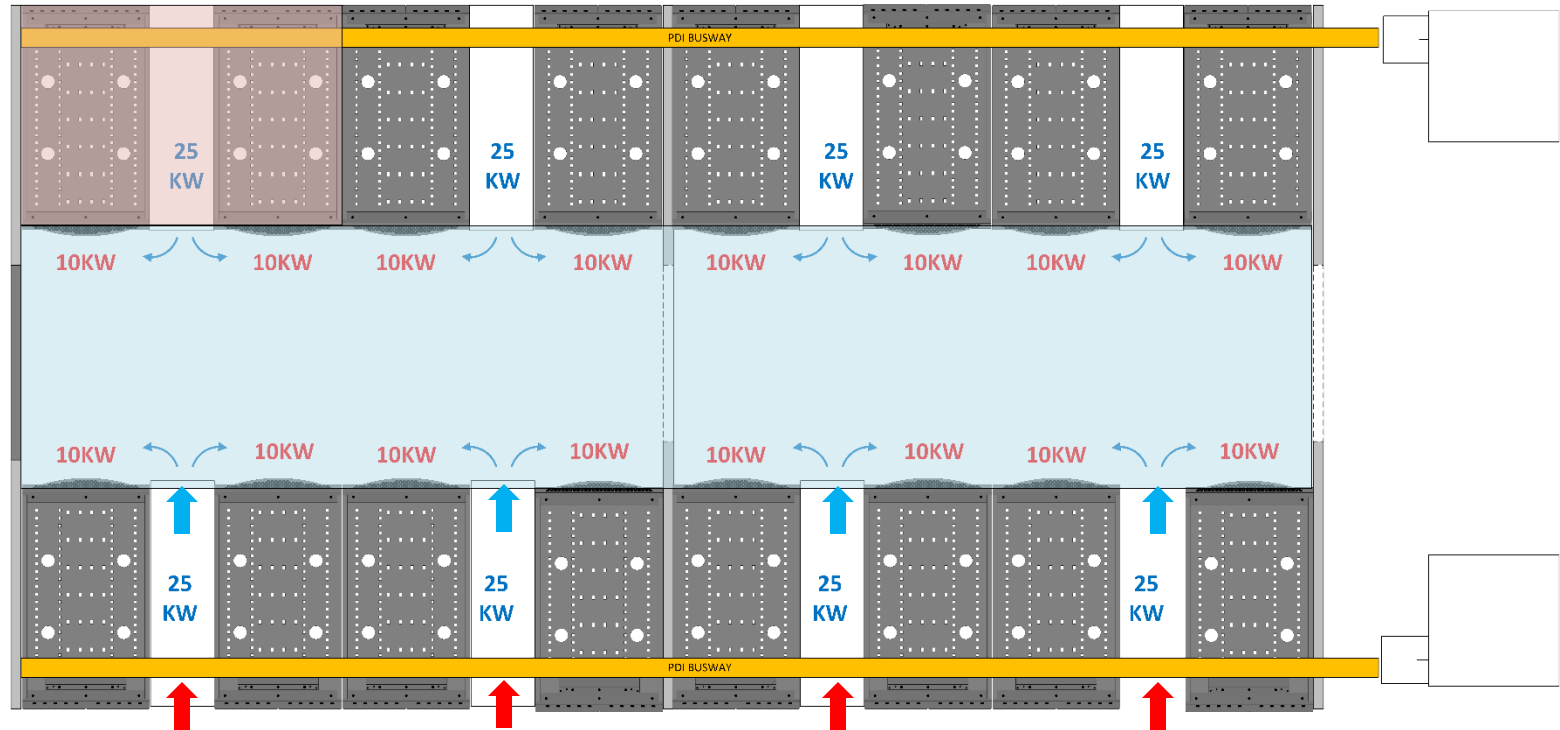
“We are designing a new 2000 sq ft DC.
~10KW per rack.

We like the in-row DX cooling.

Pod 1 will be 2 rows

Rest will follow

Pod design – technical overview



Case Study 2: Enterprise IT customer



- Initial request:
 - In-Row Cooling
- Upsell
 - Racks
 - Containment
 - Cable ladders
 - Fiber trays
 - UPS
 - Modular design
 - Connectivity



Imagine the Possibilities

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Powering Business Worldwide